

Microsoft Solution Provider

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Microsoft Solution Provider

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Microsoft Solution Providers

The Cloud Solution Provider program helps you go beyond reselling licenses to being more involved in your customers' businesses. Deeper engagement When you meet with customers monthly, you'll get an insider's view of their businesses and uncover new sales opportunities.

Cloud Solution Provider (CSP) - partner.microsoft.com

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Microsoft Solution Providers

Grow your business in the Microsoft Cloud Solution Provider program. Expand revenue opportunities and deliver innovative solutions to customers using our comprehensive cloud portfolio with your value-added services. Get our step-by-step guide to learn more about the opportunities and ways to get started.

Grow your business in the Microsoft Cloud Solution ...

AvePoint, the Largest Microsoft 365 Data Management Solutions Provider, Announces \$2bn Merger Transaction includes a fully committed PIPE of \$140 mm anchored by top-tier investors AvePoint co ...

AvePoint, the Largest Microsoft 365 Data Management ...

Microsoft helps all partners participating in the Cloud Solution Provider program find the best model for their business to grow. Microsoft has built a global network of qualified indirect providers who help partners grow their cloud business successfully in the Cloud Solution Provider program.

Cloud Solution Provider program overview - Partner Center ...

Microsoft has built a global network of qualified indirect providers who can help you get your unique cloud-based solution to market faster. Indirect providers can take care of customer billing and support, allowing you to focus on building your reseller business. Choose a provider from this list, or learn more about how to partner with indirect providers. If you are an indirect provider and would like to request an update to these listings, please contact your Microsoft representative.

Where To Download Microsoft Solution Provider

Indirect Cloud Solution Provider - partner.microsoft.com

Solution Workspace provides a place for Microsoft to meet you—wherever you are—to take your solution from idea to market with curated resources, world-class advice, and actionable steps to move your idea forward in the sales lifecycle from Build, to Go to Market, to Sell.

Solution Workspace - partner.microsoft.com

In the provider-reseller model, the provider buys cloud solutions and services from Microsoft and relies on you to deploy and service the products. Different indirect providers offer different support and services, so you should evaluate the providers in your area to determine which ones best meet your needs. Generally, most providers will:

Enroll in the Cloud Solution Provider program - Partner ...

This article explains how to configure your offer to be available to the Cloud Solution Provider (CSP) program. In addition to publishing your offers through commercial marketplace online stores, you can also sell through the CSP program to reach millions of qualified Microsoft customers that the program serves.

Cloud Solution Provider - Microsoft commercial marketplace ...

Transaction includes a fully committed PIPE of \$140 mm anchored by top-tier investors AvePoint co-founder and current CEO Tianyi (TJ) Jiang to lead the combined company AvePoint, the largest data management solutions provider for the Microsoft cloud, announced that it has entered into a definitive business combination agreement with Apex Technology Acquisition Corporation, a publicly traded ...

AvePoint, The Largest Microsoft 365 Data Management ...

JERSEY CITY, N.J.--(BUSINESS WIRE)--Nov 23, 2020--AvePoint, Inc. (“AvePoint” or the “Company”), the largest data management solutions provider for the Microsoft cloud, announced today that it has entered into a definitive business combination agreement with Apex Technology Acquisition Corporation (NASDAQ: APXT), a publicly traded special purpose acquisition company (“Apex”).

AvePoint, the Largest Microsoft 365 Data Management ...

As a partner in CSP, you can sell a wide range of Microsoft products, services, and solutions, including Office 365, Enterprise Mobility Suite, Microsoft Dynamics, and Microsoft Azure. For more information about which offers are available for you to sell within these product families, see the CSP offer matrix on the Pricing and offers page, available from your Partner Center menu.

CSP agreements, price lists, and offers - docs.microsoft.com

Encuentra un Proveedor de soluciones Microsoft acreditado. Consigue ayuda para identificar e implementar soluciones Microsoft. Busca socios acreditados con experiencia cerca de ti.

Proveedores de soluciones Microsoft

Overview With the SPLA, service providers and ISVs can license eligible Microsoft products on a monthly basis, during a three-year agreement term, to host software services and applications for their customers. The SPLA supports a variety of hosting scenarios to help you provide highly customized and robust solutions to a wide set of customers.

Licensing Options: Service Providers | Microsoft Volume ...

Where To Download Microsoft Solution Provider

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The Microsoft Cloud Solution Provider program has grown exponentially, with more than 90,000 participating companies. It is our primary partner sales motion for small and midsized businesses and for smaller corporate customers within the new commerce experience.

Expanding opportunities for partners in the Cloud Solution ...

The largest Microsoft 365 data management solutions provider is AvePoint. The company has over 7 million cloud users from Microsoft. The customer base includes around 25% of the Fortune 500 companies.

Microsoft Cloud Provider AvePoint Going Public Via Apex ...

Microsoft is leaning heavily on its partner network of Cloud Solution Providers to handle the provisioning, billing, and ongoing management of cloud services for its customers.

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