

The Silent Language Edward T Hall

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Fortunately, even before the first Peace Corps volunteers were posted overseas, a cultural anthropologist named Edward T. Hall had studied the roots of culture shock in great detail and published his findings in a compelling book, The Silent Language. Those of us who served in the early years of the Peace Corps benefited directly from Hall's insight.

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The Silent Language (Book, 1959) [WorldCat.org]

For details, see my book, The Silent Language (New York, Doubleday & Company, Inc., 1959). A version of this article appeared in the May 1960 issue of Harvard Business Review . This article is ...

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In The Silent Language (1959), Hall coined the term "polychronic" to describe the ability to attend to multiple events simultaneously, as opposed to "monochronic" individuals and cultures who tend to handle events sequentially.

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